

CONGRESS OF PHYSICIAN-OWNED MEDICAL PROPERTIES

2022



This copy of the CPOMP 2022 session slides are presented as they were during the conference. Over the next few weeks, annotated versions of the slides will be uploaded that highlight some of the outcomes from each presentation and panel discussion.

08

Exploring the Impact of Rising Interest Rates & Inflation: Building Valuation and Sale Leasebacks

Speakers

Collin Hart, President & CEO, ERE Healthcare Real Estate Advisors

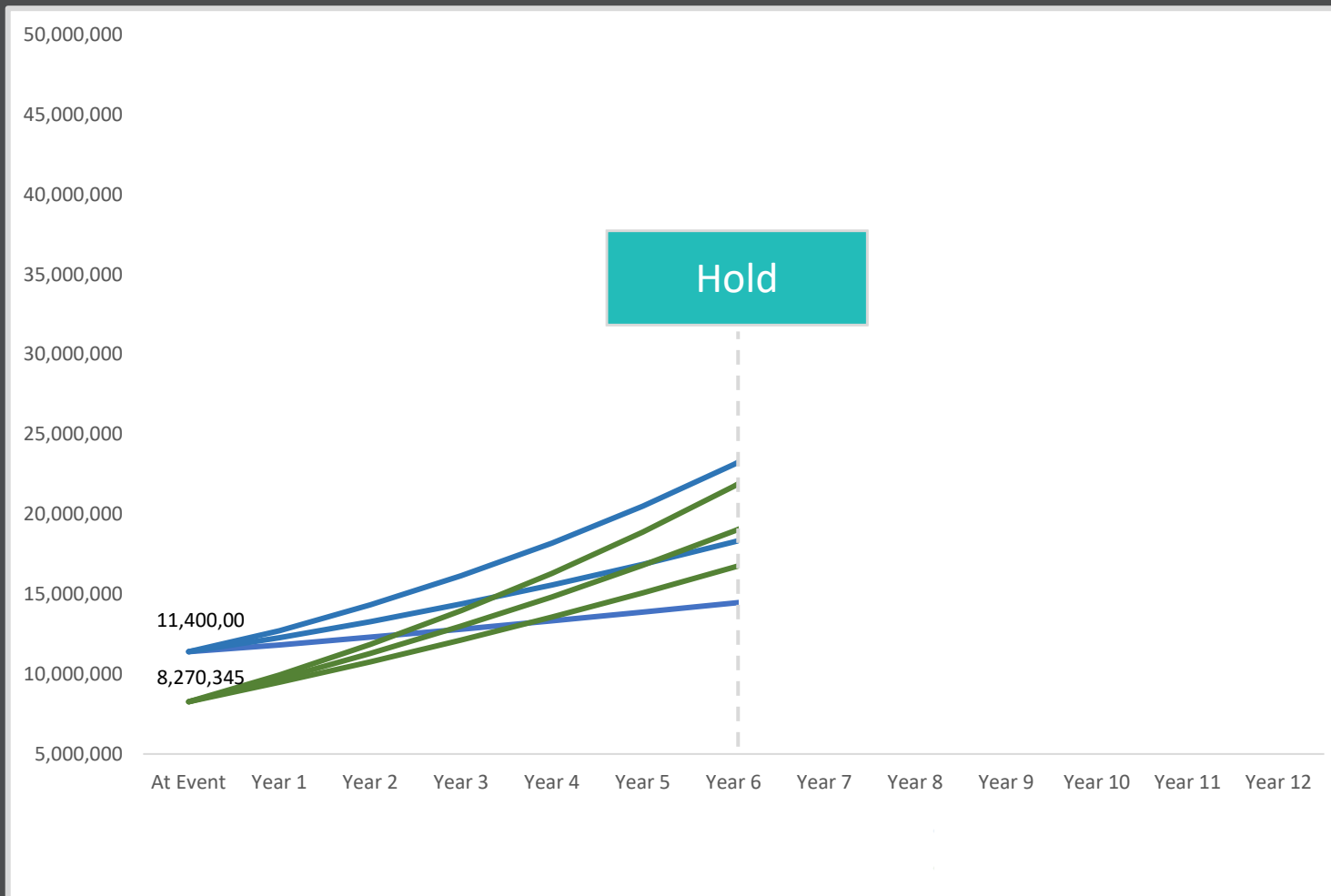
Gerald Quattlebaum, Executive Vice President, Acquisitions, Flagship Healthcare Properties

Rob Korslin, Director, Harrison Street



Economic Comparison Between Selling & Holding

Different Partners Receive Different Economic Outcomes

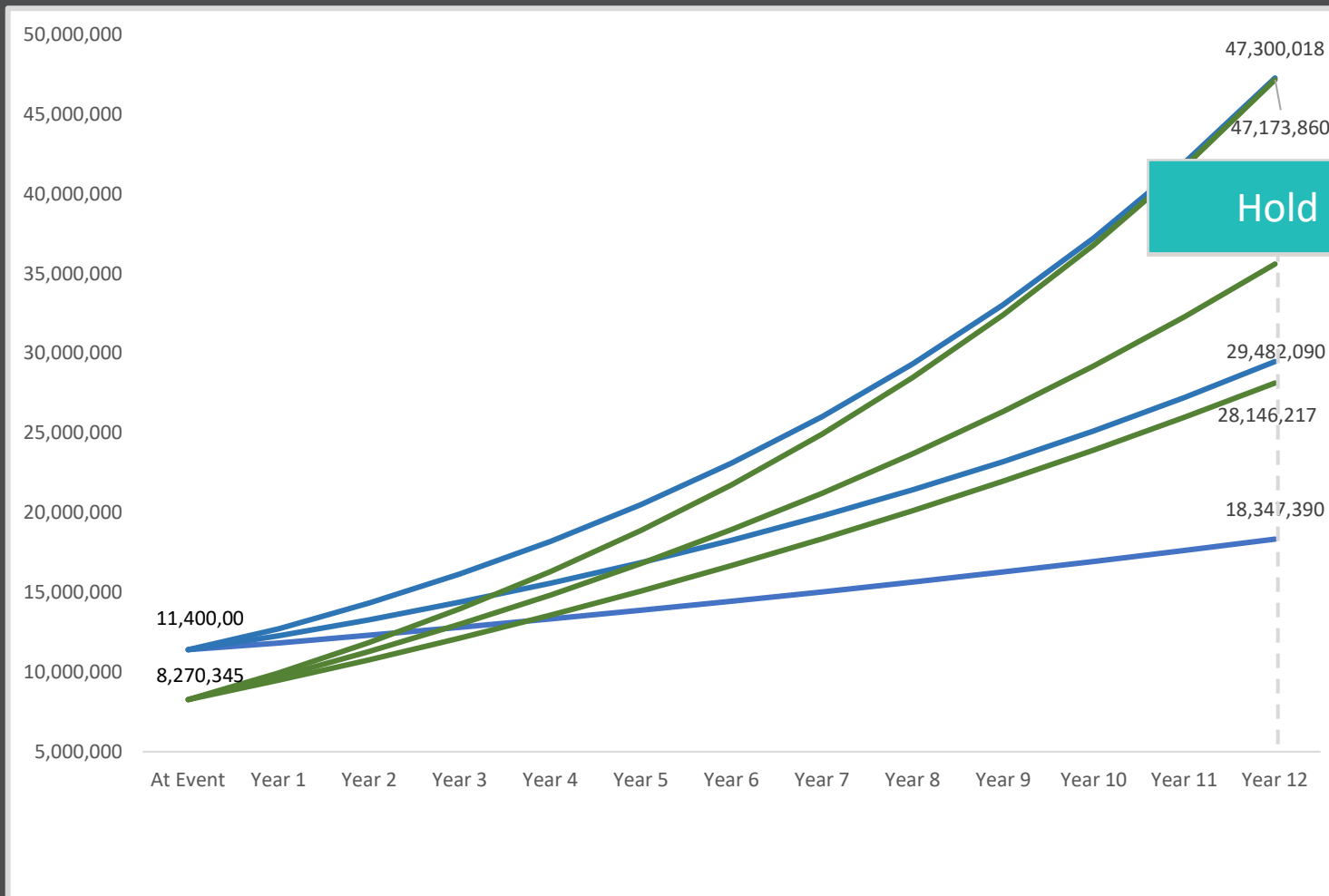


2 Factors that Impact Your Decision on an Individual Basis:

1. How Much Could You Receive by Reinvesting the Money Elsewhere?
2. How Long Would You Plan to Remain In the Investment?

Economic Comparison Between Selling & Holding

Different Partners Receive Different Economic Outcomes



2 Factors that Impact Your Decision on an Individual Basis:

1. How Much Could You Receive by Reinvesting the Money Elsewhere?
2. How Long Would You Plan to Remain In the Investment?