



# CPOMP 2024

7th Annual Meeting

Thursday, September 19 - Saturday, September 21  
The Broadmoor | Colorado Springs, CO



## Conference Prospectus

*Where Physicians Meet to Optimize Real Estate Outcomes*

[www.CPOMP.org](http://www.CPOMP.org)

# ABOUT CPOMP

The Congress of Physician-Owned Medical Properties (CPOMP) is an exclusive membership organization for independent medical groups that **own** or **plan to own/develop** their practice facilities. These groups have access to a collaborative network of resources and connections that seeks to optimize real estate investment outcomes for physician partners.

Membership is comprised of over **250 independent medical groups** from around the country, representing a diverse range of specialties and real estate portfolios.

## 2024 ANNUAL MEETING

Join nearly 100 independent groups at The Broadmoor in Colorado Springs, CO for the CPOMP 2024 Annual Meeting from Thursday, September 19th to Saturday, September 21st, 2024. Physicians and practice executives from across the country will convene to discuss timely topics that are 100% focused on medical real estate ownership and enjoy networking activities with their peers.

Nestled in the stunning Colorado Rockies, The Broadmoor is where luxury meets mountain adventure. Members and their guests can explore hiking trails and outdoor fun, while enjoying top-notch dining, world-renowned spa treats, legendary golf courses, and an array of amenities, surrounded by breathtaking natural beauty. Reserve your spot at a meeting that will be advantageous to your physician-owned real estate investment.

**Super Early registration** (until January 5, 2024): \$325  
**Early registration** (until March 15, 2024): \$500 per person  
**Standard registration:** \$650 per person  
**Visit [CPOMP.org/2024meeting](https://www.cpomp.org/2024meeting) to register.**

Attendance is open *exclusively to physician-owners and C-level executives*. Groups may register up to two representatives. **Significant others traveling with attendees are welcome to join in all networking events.** Once registered, registrants will be able to book resort accommodations at the CPOMP discounted room rate, which is available for days before and after the meeting.

### Agenda

*Times (in MDT) are subject to change.*

#### **Thursday, September 19**

7:30pm Kickoff Reception

#### **Friday, September 20**

8:00am General Sessions

11:30am Keynote Speaker Luncheon

1:30pm Sponsored On-Property Activities

6:00pm Evening Reception, Dinner, & Entertainment

#### **Saturday, September 21**

8:00am - 11:30am General Sessions



***This is a great conference with valuable information. I continue to learn each time. Overall a smashing success that has a good balance of information, sponsors, and activities. Pleased to have been a part of it again.***

*Jeremy Mitchell, Director of Real Estate & Business Development, Granger Medical Clinic*

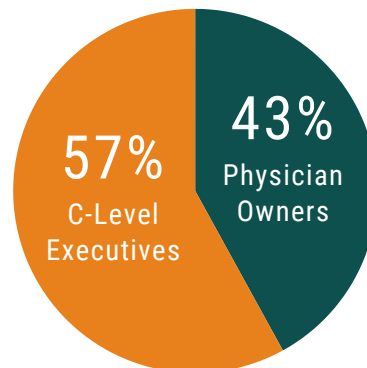
Visit our YouTube page ([www.youtube.com/@cpomp](https://www.youtube.com/@cpomp)) to see previous session clips and member testimonials.

# MEMBERSHIP

Membership is exclusive to independent groups with real estate ownership interest. Groups must meet certain real estate investment criteria in order to gain membership into CPOMP. The annual meetings are exclusive to the physician-owners and C-level executives. During registration, applicants will answer a series of questions to identify qualification status. A qualified CPOMP Member is an independent group that has or is actively planning to have at least five physician partners and hold at least \$5MM in real estate portfolio value.

## Currently Registered & Past Attendees Include:

*Allergy*  
*Cardiology*  
*ENT*  
*Dermatology*  
*Family Medicine*  
*Gastroenterology*  
*Multi-Specialty*  
*Nephrology*  
*Neurology*  
*OBGYN*  
*Oncology*  
*Ophthalmology*  
*Orthopedic*  
*Plastic Surgery*  
*Surgery Center*  
*Urology*



### ALABAMA

Bone and Joint Clinic  
 Central Alabama Radiation Oncology  
 Montgomery Cancer Center  
 SportsMED  
 The Orthopaedic Center

### ALASKA

Alaska Heart & Vascular Institute  
 Orthopedic Physicians Alaska

### ARIZONA

Flagstaff Bone and Joint  
 TriCity Cardiology

### ARKANSAS

Arkansas Urology  
 Boozman Hof Regional Eye Clinic  
 OrthoArkansas

### CALIFORNIA

Balboa Nephrology  
 EYE-Q Vision Care  
 Sierra Pacific Orthopaedics  
 Ventura Orthopedics

### COLORADO

Colorado Springs Orthopaedic Group  
 Orthopedic Centers of Colorado  
 The Women's Clinic of Northern Colorado

### CONNECTICUT

Orthopedic Associates of Hartford

### DELAWARE

Delaware Orthopaedic Specialists  
 First State Orthopaedics

### FLORIDA

Cancer Specialists of North Florida  
 Children's Orthopaedic & Scoliosis Surgery Assoc.  
 Coastal Orthopedics  
 Dermatology Associates of Tallahassee  
 Eye Specialists of Mid-Florida  
 Gulf Coast Plastic Surgery Center  
 Orthopedic Specialists of SW Florida  
 Palm Beach Orthopaedic Institute  
 South Florida Orthopaedics & Sports Medicine  
 Tallahassee Orthopedic Clinic  
 The Orthopedic Clinic of Daytona Beach

### GEORGIA

Augusta-Aiken Orthopedic Specialists  
 Georgia Hand, Shoulder & Elbow  
 Hughston Clinic  
 Legend Orthopedics  
 North Atlanta Vascular Clinic & Vein Center  
 Peachtree Orthopedics  
 Eye Physicians & Surgeons of Augusta

### ILLINOIS

Illinois Bone & Joint Institute  
 OAK Orthopedics  
 OrthoIllinois  
 Quincy Medical Group

### INDIANA

Goodman Campbell Brain & Spine  
 Grossnickle Eye Center  
 South Bend Orthopaedics  
 Tri-State Orthopaedic Surgeons

### IOWA

Des Moines Orthopaedic Surgeons  
 Iowa Ortho  
 McFarland Clinic  
 ORA Orthopedics  
 Steindler Orthopedic Clinic  
 The Iowa Clinic

### KANSAS

Advanced Orthopaedic Associates  
 Dickson-Dively Orthopaedics  
 Kansas City Bone & Joint Clinic  
 Kansas City Orthopedic Alliance

### KENTUCKY

Advanced ENT & Allergy  
 Ellis & Badenhausen Orthopaedics

### LOUISIANA

Cardiovascular Institute of the South  
 Central Louisiana Surgical Hospital  
 Louisiana Orthopedic Specialists  
 The Spine Hospital of Louisiana

### MARYLAND

Anne Arundel Urology

### MICHIGAN

Mendelson Kornblum Orthopedics  
 Michigan Institute of Urology  
 Michigan Orthopaedic Surgeons  
 Orthopaedic Associates of Michigan  
 Orthopaedic Associates of Muskegon  
 Shoreline Orthopaedics

### MINNESOTA

St. Cloud Orthopedics  
 The Orthopaedic & Fracture Clinic  
 Twin Cities Orthopedics

### MISSOURI

Columbia Orthopaedic Group  
 Jefferson City Medical Group  
 Signature Medical Group

### MONTANA

Bridger Orthopedic  
 Medical Eye Specialists  
 Ortho Montana

### NEVADA

Desert Orthopaedic Center  
 Reno Orthopedic Clinic  
 Sierra Nevada Specialty Care

### NEW JERSEY

Orthopaedic Institute of Central Jersey  
 Princeton Orthopaedic Associates

### NEW MEXICO

New Mexico Cancer Center

### NEW YORK

CareMount Medical  
 Syracuse Orthopedic Specialists

### NORTH CAROLINA

Allergy Partners  
 Carolina Orthopaedic & Sports Medicine  
 Eagle Physicians and Associates  
 EmergeOrtho  
 Metrolina Nephrology Associates  
 OrthoCarolina  
 Piedmont Plastic Surgery & Dermatology  
 Wake Internal Medicine Consultants  
 Wilmington Health

### NORTH DAKOTA

The Bone & Joint Center

### OHIO

First Settlement Orthopaedics  
 OrthoCincy  
 Wellington Orthopaedic & Sports Medicine

### OKLAHOMA

Oklahoma Heart Hospital  
 Tulsa Bone & Joint  
 Tulsa ER & Hospital

### OREGON

Broadway Medical Clinic  
 Columbia Pain Management  
 Hope Orthopedics  
 Orthopedic & Sports Medicine Center of Oregon  
 Slocum Center for Orthopedic & Sports Medicine  
 Southern Oregon Neurosurgical & Spine Associates  
 Southern Oregon Orthopaedics  
 The Oregon Clinic  
 The Portland Clinic  
 Willamette ENT  
 Women's Healthcare Associates

### PENNSYLVANIA

Orthopedic Associates of Lancaster  
 Orthopedic Institute of Pennsylvania  
 OSS Health  
 TMI Sports Medicine

### SOUTH CAROLINA

Charleston ENT & Allergy  
 Charleston GI  
 Coastal Vascular & Vein Center  
 Greenville ENT  
 LowCountry Orthopaedics & Sports Medicine  
 Midlands Orthopaedics & Neurosurgery  
 OrthoSC

### TENNESSEE

Campbell Clinic  
 Center for Sports Medicine & Orthopaedics  
 Eye Centers of Tennessee  
 Gastrointestinal Associates  
 Murfreesboro Medical Clinic  
 OrthoSouth  
 Tennessee Orthopaedic Alliance  
 Urology Associates

### TEXAS

Austin Regional Clinic  
 Central Park ENT  
 Dallas Endoscopy Center  
 Dallas Nephrology Associates  
 Heart Center of North Texas  
 Heaton Eye Associates  
 Ortho Texas  
 OrthoLoneStar  
 The San Antonio Orthopaedic Group

### UTAH

Granger Medical Clinic  
 Ogden Clinic  
 Tanner Clinic  
 Utah Cancer Specialists  
 Utah Eye Centers  
 Utah Orthopaedics

### VIRGINIA

Atlantic Orthopaedic Specialists  
 OrthoVirginia  
 The Centers for Advanced Orthopaedics  
 Urology of Virginia  
 Virginia Eye Institute

### WASHINGTON

Cascade Brain & Spine  
 Compass Oncology  
 Northwest OB-GYN  
 Northwest Orthopaedic Specialists  
 Olympia Orthopaedic Associates  
 Proliance Surgeons  
 Spokane Urology

### WEST VIRGINIA

Greenbrier Physicians

### WISCONSIN

Bone & Joint  
 Orthopedic & Sports Medicine Specialists  
 Tower Clock Eye  
 Wisconsin Institute of Urology

# CPOMP 2024 BREAKOUT SESSION

*Friday, September 20th*

## The Most Important Course You Never Took in Medical School

### Why:

Physician-owned real estate has become a vital source of ancillary income that creates advantages in recruitment and retention, enhancing the strength and longevity of the independent practice. It is imperative that physicians understand how to optimize the outcomes and create a sustainable investment.

### What:

**Economic topics** will focus on producing highly favorable returns with minimal investment and personal risk, along with investment fundamentals such as responsible leveraging, financing basics, and maximizing cash-on-cash returns. **Operational topics** will include the keys to creating an Operating Agreement that will facilitate partner buy-ins and assure funding of buyouts at exit, resulting in a long-term sustainable real estate ancillary.

### Who:

Any physician or executive involved in decisions related to the practice real estate should attend - **particularly new or upcoming physician leaders within the group.**

**Full agenda will be released on March 11, 2024.**

**LIMITED TO 55 PARTICIPANTS**

**Register at [CPOMP.org/2024meeting](https://www.CPOMP.org/2024meeting) to reserve your seat!**



# A LOOK AT CPOMP 2023

## TOPICS INCLUDED:

- ▶ The 3 Essentials to a Sustainable & Highly Profitable Real Estate Investment
  - ▶ #1 Valuation - The Best (and Worst) Methods
  - ▶ #2 Funding - Creating Affordable Buy-ins & Assured Buyouts
  - ▶ #3 Leverage - Exploring the Age-Old Question of Debt vs. Equity
- ▶ Keynote Speaker Luncheon: A Bankers' Forum
- ▶ New Tools Available to Assess Location & Space Needs
- ▶ The Real Estate Impact of Private Equity Sale of the Practice: Valuation & Structure
- ▶ Making Joint Ventures Work: How to Recognize Partner Misalignment & Utilize Provisions that Protect Your Investment
- ▶ To Build or Not to Build: The Cost of Standing Still

## SPEAKERS INCLUDED:



Jimmy Tucker, MD  
**OrthoArkansas**



Collin Hart, CEO & Managing Director  
**ERE Healthcare Real Estate Advisors**



Paige LeMay, CEO  
**Coastal Orthopedics**



Kamee Wearden, Administrator  
**Southern Oregon Neurosurgical & Spine Associates**



Bruce Stewart, MD  
**Shoreline Orthopaedics**



Craig Kilgore, CEO  
**Coastal Vascular & Vein Center**



Bruce Cohen, MD  
**OrthoCarolina**



Eric Nuttall, Partner / Medical Practices Leader  
**Eide Bailly**



Thomas Sanchez, CEO  
**The Oregon Clinic**



Check Kam, MD  
**South Florida Orthopaedics & Sports Medicine**



Alicia Daniel, CFO  
**OrthoLoneStar**



Arthur Valadie, MD, President  
**Coastal Orthopedics**



Cory Pace, CFO  
**Alaska Heart & Vascular Institute**



Eric Olson, CFO  
**OrthoAlaska**



Steve Dobias, Managing Director  
**CBIZ Somerset**



# THE ADVISORY BOARD



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**Anne Arundel Urology**  
Annapolis, MD



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**The San Antonio  
Orthopaedic Group**  
San Antonio, TX



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**Virginia Eye Institute**  
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Founder & President  
**Pensford**  
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**Reno Orthopedic Clinic**  
Reno, NV



Bruce Cohen, MD  
**OrthoCarolina**  
Charlotte, NC



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MD, CEO  
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Managing Partner  
**Tulsa Bone & Joint**  
Tulsa, OK



Greg Warren,  
Managing Partner  
**CMAC Partners**  
Winter Park, FL



Visit our website for meeting registration and more resources.

[info@cpomp.org](mailto:info@cpomp.org) | 407-264-7253 | [www.CPOMP.org](http://www.CPOMP.org)

# 2023 ATTENDING GROUPS

## ALASKA

Alaska Heart & Vascular Institute Anchorage  
Orthopedic Physicians Alaska Anchorage

## ALABAMA

Alabama Bone & Joint Clinic Pelham  
SportsMED Huntsville  
The Orthopaedic Center Huntsville

## ARKANSAS

OrthoArkansas Little Rock

## ARIZONA

OrthoArizona Phoenix  
Tri-City Cardiology Mesa

## CALIFORNIA

Eye-Q Vision Care Fresno  
Sierra Pacific Orthopedics Fresno  
Balboa Nephrology La Jolla

## COLORADO

Colorado Center of Orthopaedic Excellence Colorado Springs

## DELAWARE

First State Orthopaedics Newark  
Delaware Orthopaedic Specialists Wilmington

## FLORIDA

Cancer Specialists of North Florida Jacksonville  
Children's Ortho & Scoliosis Surgery Assoc. St. Petersburg  
Coastal Orthopedics Bradenton  
Dermatology Associates of Tallahassee Tallahassee  
Gastroenterology Institute of Orlando Orlando  
Palm Beach Orthopaedic Institute Palm Beach Gardens  
South Florida Orthopaedics & Sports Medicine Stuart  
The Orthopedic Clinic Daytona Beach

## GEORGIA

Peach Tree Surgical Centers Atlanta  
Pediatric Partners of Augusta Augusta  
Legend Orthopedics Augusta  
North Atlanta Vascular Clinic Suwanee  
Augusta - Aiken Orthopedic Specialists Augusta

## IOWA

The Iowa Clinic West Des Moines  
Steindler Orthopedic Clinic Iowa City  
Iowa Ortho Des Moines  
Iowa Orthopaedic Center Des Moines

## KANSAS

Kansas City Bone & Joint Clinic Overland Park

## KENTUCKY

& Allergy Louisville  
Ellis & Badenhausen Orthopaedics Louisville

## MASSACHUSETTS

New England Orthopedic Surgeons Springfield

## MICHIGAN

Michigan Institute of Urology Troy  
Shoreline Orthopaedics Holland

## MINNESOTA

Twin Cities Orthopedics Golden Valley  
Infinite Health Collaborative Golden Valley

## MONTANA

Bridger Orthopedic Bozeman

## NORTH CAROLINA

EmergeOrtho - Blue Ridge Region Asheville  
OrthoCarolina Charlotte  
Piedmont Plastic Surgery & Dermatology Hickory  
Carolina Orthopaedic & Sports Medicine Center Gastonia  
Eagle Physicians and Associates Greensboro

## NEW MEXICO

New Mexico Oncology Hematology Albuquerque

## NEVADA

Reno Orthopedic Center Reno

## NEW YORK

CareMount Medical Mount Kisco  
Spine Medicine & Surgery of Long Island Long Island

## OKLAHOMA

Tulsa Bone & Joint Tulsa  
Tulsa ER & Hospital Tulsa

## OREGON

Columbia Pain Management Hood River  
Slocum Center for Orthopedics & Sports Medicine Eugene  
Southern Oregon Neurosurgical & Spine Associates Medford  
The Oregon Clinic Portland  
Orthopedic & Sports Medicine Center of Oregon Portland

## SOUTH CAROLINA

Coastal Vascular & Vein Center Charleston  
Lowcountry Orthopaedics & Sports Medicine Charleston

## TENNESSEE

Center for Sports Medicine & Orthopaedics Chattanooga  
Tennessee Orthopaedic Alliance Nashville

## TEXAS

Austin Regional Clinic Austin  
Central Park Ear, Nose and Throat Arlington  
Dallas Endoscopy Center Dallas  
Heaton Eye Associates Tyler  
OrthoLoneStar Austin  
TSAOG Orthopaedics & Spine San Antonio

## UTAH

Granger Medical Clinic West Jordan  
Utah Cancer Specialists Salt Lake City

## VIRGINIA

Virginia Eye Institute Richmond  
Atlantic Orthopedic Specialists Virginia Beach

## WASHINGTON

Proliance Surgeons Seattle

## WISCONSIN

Tower Clock Eye Green Bay  
Bone & Joint Clinic Wausau

# 2024 REGISTERED/ANTICIPATED GROUPS

## ALASKA

Alaska Heart & Vascular Institute Anchorage

## ALABAMA

Alabama Bone & Joint Clinic Pelham  
Southlake Orthopaedics Sports Medicine & Spine Hoover  
The Orthopaedic Center Huntsville

## ARKANSAS

OrthoArkansas Little Rock

## ARIZONA

Wyatt Surgery Center Tucson

## CALIFORNIA

Balboa Nephrology La Jolla

## DELAWARE

Delaware Orthopaedic Specialists Wilmington  
First State Orthopaedics Newark

## FLORIDA

Children's Ortho & Scoliosis Surgery Assoc. St. Petersburg  
Coastal Orthopedics Bradenton  
Dermatology Associates of Tallahassee Tallahassee  
Gulf Coast Plastic Surgery Center Pensacola  
Palm Beach Orthopaedic Institute Palm Beach Gardens  
Tallahassee Orthopedic Clinic Tallahassee

## GEORGIA

North Atlanta Vascular Clinic Suwanee  
The Eye Guys - Eye Physicians & Surgeons Augusta

## IOWA

Capital Orthopaedics & Sports Medicine Clinton  
ORA Orthopedics Bettendorf  
Steindler Orthopedic Clinic Iowa City

## INDIANA

Grossnickle Eye Center Warsaw  
OSMC Elkhart

## KANSAS

Hutchinson Clinic Hutchinson  
Kansas City Bone & Joint Clinic Overland Park  
Kansas City Orthopedic Alliance Leawood

## KENTUCKY

Ellis & Badenhausen Orthopaedics Louisville

## LOUISIANA

Cardiovascular Institute of the South Houma

## MARYLAND

Frederick Primary Care Frederick

## MICHIGAN

Orthopaedic Associates of Muskegon Muskegon

## NORTH CAROLINA

Carolina Orthopaedic & Sports Medicine Center Gastonia  
OrthoCarolina Charlotte

## NEW MEXICO

New Mexico Oncology Hematology Albuquerque

## NEVADA

Reno Orthopedic Center Reno  
Sierra Nevada Specialty Care Reno

## OHIO

Mayfield Brain & Spine Cincinnati

## OKLAHOMA

Tulsa Bone & Joint Tulsa  
Tulsa ER & Hospital Tulsa  
Urologic Specialists Tulsa

## OREGON

Columbia Pain Management Hood River  
The Portland Clinic Portland

## PENNSYLVANIA

Orthopedic Associates of Lancaster Lancaster  
Orthopedic Institute of Pennsylvania Camp Hill  
TMI Sports Medicine Allentown

## SOUTH CAROLINA

Coastal Vascular & Vein Center Charleston  
Lowcountry Orthopaedics & Sports Medicine Charleston  
OrthoSC Myrtle Beach

## TENNESSEE

Center for Sports Medicine & Orthopaedics Chattanooga  
Murfreesboro Medical Clinic & Surgicenter Murfreesboro

## TEXAS

Dallas Endoscopy Center Dallas  
Dallas Nephrology Associates Dallas  
Heaton Eye Associates Tyler  
OrthoLoneStar Austin  
TSAOG Orthopaedics & Spine San Antonio

## VIRGINIA

Virginia Eye Institute Richmond

## WASHINGTON

Compass Oncology Vanocuver



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The Portland Clinic Portland

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OrthoSC Myrtle Beach

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Heaton Eye Associates Tyler  
OrthoLoneStar Austin  
TSAOG Orthopaedics & Spine San Antonio

## VIRGINIA

Virginia Eye Institute Richmond

## WASHINGTON

Compass Oncology Vanocuver

# PHYSICIAN-OWNED REAL ESTATE 101

## Why:

Physician ownership of the practice real estate has become a vital source of ancillary income. It...

- creates advantages in recruitment and retention, and
- enhances the longevity of the independent practice.

It's imperative that physicians understand how to optimize the outcomes and create a sustainable investment.

## What:

Economic topics will cover:

- Producing favorable returns with minimal risk
- Financing basics
- Maximizing cash-on-cash returns

Operational topics will include:

- Keys to creating an Operating Agreement
- Facilitating buy-ins and assuring funding of buyouts
- Creating a long-term sustainable real estate ancillary

## Who:

Any physician or executive involved in decisions related to the practice real estate should attend - particularly new or upcoming physician leaders within the group.

**LIMITED TO 55 PARTICIPANTS**

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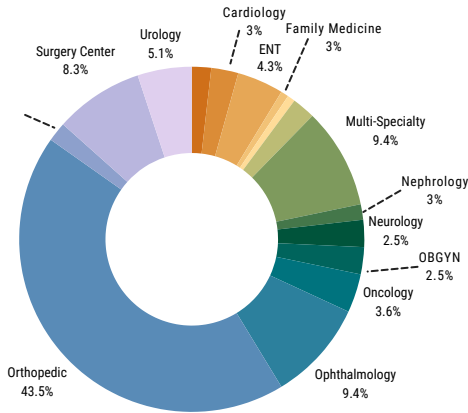
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## Qualifications

A qualified CPOMP Member is an independent group who *has* or is *actively planning* to have at least five physician partners and hold at least \$5MM in real estate portfolio value.

### Member Specialties



### Member Locations



### Over 250 Member Groups Include:



# PHYSICIAN-OWNED REAL ESTATE 101

## The Essential Course Not Offered in Medical School

### Why:

- Physician-owned real estate boosts ancillary income, aiding recruitment and retention.
- Enhances strength and longevity of independent practices.
- Imperative for physicians to optimize outcomes and sustain investments.

### What:

- Economic topics prioritize high returns with low risk, covering financing and maximizing returns.
- Operational topics focus on creating an Operating Agreement for sustainable real estate ancillary.

### Who:

All physicians and executives involved in practice real estate decisions, especially new or emerging physician leaders.

LIMITED TO 55 PARTICIPANTS

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to reserve your seat!



# MEMBERSHIP

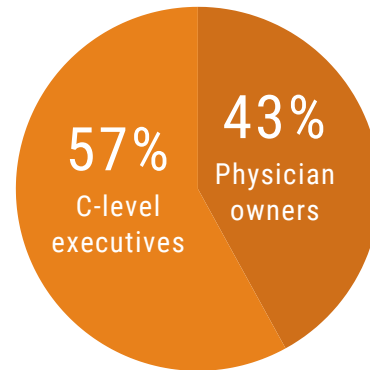
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## Qualifications

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### Specialties include:

Allergy	Gastroenterology	Ophthalmology
Cardiology	Multi-Specialty	Orthopedic
ENT	Nephrology	Plastic Surgery
Dermatology	Neurology	Surgery Center
Family Medicine	OBGYN	Urology
	Oncology	



**Alaska** Alaska Heart & Vascular Institute | Orthopedic Physicians Alaska **Alabama** Bone and Joint Clinic | Central Alabama Radiation Oncology | Montgomery Cancer Center | SportsMED | The Orthopaedic Center **Arkansas** Arkansas Urology | Boozman Hof Regional Eye Clinic | OrthoArkansas **Arizona** Flagstaff Bone and Joint | TriCity Cardiology **California** Balboa Nephrology | EYE-Q Vision Care | Sierra Pacific Orthopedics | Ventura Orthopedics **Colorado** Colorado Springs Orthopaedic Group | Orthopedic Centers of Colorado | The Women's Clinic of Northern Colorado **Connecticut** Orthopedic Associates of Hartford **Delaware** Delaware Orthopaedic Specialists | First State Orthopaedics **Florida** Cancer Specialists of North Florida | Children's Orthopaedic and Scoliosis Surgery Associates | Coastal Orthopedics | Dermatology Associates of Tallahassee | Eye Specialists of Mid-Florida | Gulf Coast Plastic Surgery Center | Orthopedic Specialists of SW Florida | Palm Beach Orthopaedic Institute | South Florida Orthopaedics & Sports Medicine | Tallahassee Orthopedic Clinic | The Orthopedic Clinic | **Georgia** Augusta-Aiken Orthopedic Specialists | Georgia Hand, Shoulder & Elbow | Hughston Clinic | Legend Orthopedics | North Atlanta Vascular Clinic & Vein Center | Peachtree Orthopedics | Eye Physicians & Surgeons of Augusta **Iowa** Des Moines Orthopaedic Surgeons | Iowa Ortho | McFarland Clinic | ORA Orthopedics | Steindler Orthopedic Clinic | The Iowa Clinic **Illinois** Illinois Bone & Joint Institute | OAK Orthopedics | OrthoIllinois | Quincy Medical Group **Indiana** Goodman Campbell Brain & Spine | Grossnickle Eye Center | South Bend Orthopaedics | Tri-State Orthopaedic Surgeons **Kansas** Advanced Orthopaedic Associates | Dickson-Dively Orthopaedics | Kansas City Bone & Joint Clinic | Kansas City Orthopedic Alliance **Kentucky** & Allergy | OrthoCincy **Louisiana** Cardiovascular Institute of the South | Central Louisiana Surgical Hospital | Louisiana Orthopedic Specialists | The Spine Hospital of Louisiana **Maryland** Anne Arundel Urology **Michigan** Mendelson Kornblum Orthopedic & Spine Specialists | Michigan Institute of Urology | Michigan Orthopaedic Surgeons | Orthopaedic Associates of Michigan | Orthopaedic Associates of Muskegon | Shoreline Orthopaedics **Minnesota** St. Cloud Orthopedics | The Orthopaedic & Fracture Clinic | Twin Cities Orthopedics **Missouri** Columbia Orthopaedic Group | Jefferson City Medical Group | Signature Medical Group **Montana** Bridger Orthopedic | Medical Eye Specialists | Ortho Montana **North Carolina** Allergy Partners | Carolina Orthopaedic & Sports Medicine | Eagle Physicians and Associates | EmergeOrtho | Metrolina Nephrology Associates | OrthoCarolina | Piedmont Plastic Surgery & Dermatology | Wake Internal Medicine Consultants | Wilmington Health **North Dakota** The Bone & Joint Center **New Jersey** Orthopaedic Institute of Central Jersey | Princeton Orthopaedic Associates **New Mexico** New Mexico Cancer Center **Nevada** Desert Orthopaedic Center | Reno Orthopedic Clinic | Sierra Nevada Specialty Care **New York** Syracuse Orthopedic Specialists **Ohio** First Settlement Orthopaedics | Wellington Orthopaedic & Sports Medicine **Oklahoma** Oklahoma Heart Hospital | Tulsa Bone & Joint | Tulsa ER & Hospital **Oregon** Broadway Medical Clinic | Columbia Pain Management | Hope Orthopedics of Oregon | Orthopedic & Sports Medicine Center of Oregon | Slocum Orthopedic Clinic | Southern Oregon Neurosurgical & Spine Associates | Southern Oregon Orthopaedics | The Oregon Clinic | The Portland Clinic | Willamette ENT | Women's Healthcare Associates **Pennsylvania** Orthopedic Associates of Lancaster | Orthopedic Institute of Pennsylvania | OSS Health | TMI Sports Medicine **South Carolina** Charleston ENT & Allergy | Charleston GI | Coastal Vascular & Vein Center | Greenville ENT | LowCountry Orthopaedics & Sports Medicine | Midlands Orthopaedics & Neurosurgery | OrthoSC **Tennessee** Campbell Clinic | Center for Sports Medicine & Orthopaedics | Eye Centers of Tennessee | Gastrointestinal Associates | Murfreesboro Medical Clinic & Surgicenter OrthoSouth | Tennessee Orthopaedic Alliance | Urology Associates **Texas** Austin Regional Clinic | Central Park ENT | Dallas Endoscopy Center | Dallas Nephrology Associates | Heart Center of North Texas | Heaton Eye and Laser | Ortho Texas | OrthoLoneStar | The San Antonio Orthopaedic Group **Utah** Granger Medical Clinic | Ogden Clinic | Tanner Clinic | Utah Cancer Specialists | Utah Eye Centers | Utah Orthopaedics **Virginia** Atlantic Orthopaedic Specialists | OrthoVirginia | The Centers for Advanced Orthopaedics | Urology of Virginia | Virginia Eye Institute **Washington** Cascade Brain & Spine | Compass Oncology | Northwest OB-GYN | Northwest Orthopaedic Specialists | Olympia Orthopaedic Associates | Proliance Surgeons | Spokane Urology **Wisconsin** Bone & Joint | Orthopedic & Sports Medicine Specialists | Tower Clock Eye | Wisconsin Institute of Urology **West Virginia** Greenbrier Physicians

# PHYSICIAN-OWNED REAL ESTATE 101

## The Most Important Course You Never Took in Medical School

### Why:

Physician-owned real estate has become a vital source of ancillary income that creates advantages in recruitment and retention, enhancing the strength and longevity of the independent practice. It is imperative that physicians understand how to optimize the outcomes and create a sustainable investment.

### What:

**Economic topics** will focus on producing highly favorable returns with minimal investment and personal risk, along with investment fundamentals such as responsible leveraging, financing basics, and maximizing cash-on-cash returns. **Operational topics** will include the keys to creating an Operating Agreement that will facilitate partner buy-ins and assure funding of buyouts at exit, resulting in a long-term sustainable real estate ancillary.

### Who:

Any physician or executive involved in decisions related to the practice real estate should attend - **particularly new or upcoming physician leaders within the group.**

**Full agenda will be released on March 11, 2024.**

LIMITED TO 55 PARTICIPANTS

Register at [CPOMP.org/2024meeting](https://www.CPOMP.org/2024meeting) to reserve your seat!

# LED BY YOUR PEERS



Lisa Mead, CEO  
**Reno Orthopedic Clinic**  
Reno, NV

*“The inclusion of this breakout session is going to be impactful for those younger physicians in the group who need to start understanding the real estate component.”*



Sergio Viroslav, MD,  
Managing Partner  
**The San Antonio  
Orthopaedic Group**  
San Antonio, TX

*“There is a willingness to learn amongst the younger docs in my group. This educational component is going to be meaningful for them as they begin to lead the practice.”*



Ethnie Jones, MD  
**Virginia Eye Institute**  
Richmond, VA

*“This session is made for questions to be asked ... the participants will all be in the same boat.”*



Bruce Cohen, MD  
**OrthoCarolina**  
Charlotte, NC

*“The younger docs don't understand the benefits of ownership just yet. This session will help them start to pass that baton.”*

Register at [CPOMP.org/2024meeting](https://CPOMP.org/2024meeting) to reserve your seat!