## INCREASING OPERATIONAL EFFICIENCY AND PROVIDER ENGAGEMENT

With Neenan clients get a team that aims to challenge the status quo. We strive to think differently and provide our clients with the opportunity to substantially increase revenue, staffing efficiencies, and overall market penetration. We just happen to do all of this through the built environment.







First we inquire and listen and then we focus on metrics-based decision making and the application of Lean principles to guide design and improve functionality.

Mercy Clinic - Rolla, Missouri

"The entire building saw a 13% reduction in space and a 16% increase in provider capacity." - Dr. Randall Huss, President

## Reno Orthopedic Center - Reno, Nevada

Neenan advocated for 5 ORs vs 2 to enhance the clinics ability to generate revenue and developed a central imaging solution that increased patient throughput by 25% while reducing appointment times by 15 minutes, resulting in an increase in patient satisfaction.



Partnership: Orthopedic Practice with Hospital Barton Center for Orthopedics & Wellness | South Lake Tahoe, CA



Worked with a hospital acquired orthopedic practice; ability to work collaboratively with orthopedists, practice administrator, and hospital leadership team and board members.

For this 29,000 SF Center for Orthopedics & Wellness, we evaluated project development scenarios quickly identifying risk factors using decision making tools based on Lean concepts for project delivery.

"I was surprised with how flexible and responsive the design-build team was to our needs. The building has surpassed all of our first year operational goals within 6 months of opening."

Chris Proctor, Director, Barton Health

Physician Alignment: High Performing Orthopedic Clinic Reno Orthopedic Center | Reno, NV



Worked closely with the CEO and physicians to understand their vision. Collectively challenged assumptions and the status quo leading to a new perspective about imaging and the OR expansion.

Evaluated multiple building options from renovations to greenfields, helping ROC choose the best long-term solution for their practice.

The project includes a 138,000 SF addition and renovation with five operating rooms, imaging, urgent care and clinic. Project financing provided by CMAC

"Their experience and willingness to listen, really listen, to what we wanted resulted in a campus that patients love, doctors are proud of, and fits not only the current expansion but envisioned our continued growth needs to meet the needs of our community. They truly made a large, complex project during the pandemic, a breeze."

Lisa Mead, CEO, ROC

Development & Financing Assistance: Colocated Services Las Tablas Clinic | Templeton, CA



The new clinic is a 26,500 SF facility enabled the Community Health Centers of the Central Coast (CHCCC) to streamline the care experience for patients. Neenan worked with CHCCC on a proforma and lease rate to support their business and finance their new location. During that process, we learned that CHCCC qualified for USDA funding which would save them money. We helped them secure the USDA funding and completed the design and construction of the facility.

"Without question Neenan is the best design and construction company that I have ever worked with in my forty year history and the construction of eight large clinics. Our experience was so positive that Neenan is now the only co we use for our building design and construction."

Ron Castle, CEO, CHCCC